



Clear Choice Inc. Distributor Agreement

52744 Park Six Court
Elkhart, IN 46514
Phone# 574-970-0198
Fax# 574-970-0289

Clear Choice Inc. has two levels of Distribution, the Stocking Distributor, and the Non-Stocking Distributor. There will not be a Re/Di program or master distributor. The distributor must elect on this form to be one or the other. Clear Choice Inc. has the right, but not the obligation, to sell only authorized distributors. This distributor policy is subject to change without notice. The possession of this distributor policy does not imply an offer to become a Clear Choice Inc. distributor.

Distributor Agreement:

Stocking Distributor:

A stocking distributor buys 2 or more complete units at a time and keeps at least one demo unit in stock at all times. Furthermore, the stocking distributor has an authorized service center. Distributor agrees not to sell outside their serviceable area.

- Receive 40% off MSRP with approved credit. Freight is FOB Elkhart, IN (USA). Order will be sent freight prepaid and add by the most economical carrier.
- Drop shipments will only be authorized within serviceable area.
- Invoices must be paid within terms. Failure to do so could result in loss of credit privileges. Accounts past due will be charged \$250 per invoice/month.
- Initial purchase must be paid for using a credit card in order for credit terms to be established.

Non-Stocking Distributor:

A non-stocking distributor buys one or more complete units at a time, and is not required to keep a demo unit. The non-stocking distributor utilizes the Sales Representative to conduct unit demonstrations. Distributor agrees not to sell outside their serviceable area.

*** A non-stocking distributor can become a stocking distributor at any time by signing a Distributor Agreement denoting option to become a Stocking Distributor.*

- Receive 25% off MSRP with approved credit. Freight is FOB Elkhart, IN (USA). Order will be sent freight prepaid and add by the most economical carrier.
- Drop shipments will only be authorized within serviceable area.
- Invoices must be paid within terms. Failure to do so could result in loss of credit privileges. Accounts past due will be charged \$250 per invoice/month.
- Initial purchase must be paid for using a credit card in order for credit terms to be established.

CREDIT CARDS (For All Distributors): VISA, Mastercard and American Express

To use a credit card all information such as card number, expiration date, and three digit security code on the back of the card must be included with the order and will be submitted after shipment. Authorization documents must be submitted with authorized signature.

Payment Options:

- Prepaid – Paid at the time of shipping or before
 - Check or Money Order
 - ACH Payment (instructions will be sent upon request)
 - Credit Card Payment
- Terms – Net 30 Days (Must be approved by Clear Choice Inc. Management)

Internet Advertising Policy:

- All distributors must only advertise product pricing at MSRP, or with no price listed. There is no MAP pricing on Clear Choice Inc. products.

Return Policy:

Clear Choice Inc. may, at its sole option and own expense, replace the equipment or any part with another new, identical or reasonably equivalent model or part in lieu of repairing any defect. All returns must be issued through the Customer Service Department with a "Return Authorization Form/Number." All returns of new equipment must be freight pre-paid. There is a 25% restocking fee for unused equipment.

Freight Damage and Shortages:

- It is assumed that merchandise shipped from Clear Choice Inc. is in good condition. Distributors are required to inspect all packages for hidden damage and/or shortages and to call Clear Choice Inc. immediately to follow up on any claim. All claims must be made within two days of delivery. Packages with obvious damage must be noted and signed by delivery driver.

Required Forms:

1. Credit Application
2. General Sales Tax Exemption Certificate

Distributor Selection:

Stocking Distributor Non-Stocking Distributor

By signing below, you are authorizing your company to become the type of distributor selected, and are guaranteeing payment.

Company Name: _____

Authorizing Name (Printed): _____

Authorizing Signature: _____

Office within Company: _____

Clear Choice Inc. Use Only:

Authorizing Name (Printed): _____

Authorizing Signature: _____

Office within Company: _____

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